

IOWA STATE COMMODITY ADVISORY COUNCIL MEETING

The Iowa State Commodity Advisory Council met at the Crown Point Center in Johnston, Iowa on Friday, February 24, 2006. Suzy Ketelsen and Terri Denkman, Co-chairs called the meeting to order at 9:00 am. Council Members attending were: Dean Flaws, Joyce Flink, Jeff Reeves, Nancy Michels, Suzy Ketelsen, Marlene Minear, Denise Bridges, Dalieth Johnston, Kathy Euans, Terri Denkman, Kala Constant. Amy Lien and Lisa Emerson were not present.

Presentations:

1. Geoffrey Weaver- Jennie-O Turkey
2. Gary Bornmueller – DBC Brokerage, Tyson Foods, Eastside Entrees
3. Linda Norton, Mid America Marketing and Lisa Wright, Bosco's Pizza Co.

Business Items:

1. Roll Call
2. Approval of minutes from October 14, 2005. Two corrections to be made with the date in items #5 and #6. Minutes were approved as read and seconded.
3. Information sheets updated.
4. Vouchers and claim sheets completed and collected.
5. Date for fall meeting will be October 6, 2006. Dean will try to schedule same location.
6. Bid meeting date will be April 21, 2006. Dean will distribute a memo with location and map with directions prior to the meeting date. It will be held in Des Moines.
7. Dean passed out several handouts for discussion items.

The committee decided to skip lunch and proceed with the meeting.

Discussion Items:

1. Addendum to agenda – 5 items added.
 - Commodity Complaints
 - Approve Preference Survey
 - Foods Available list for 2007
 - 7 year Commodities ordered spreadsheet
 - HAACP Documentation for Keck Warehouse
2. Commodity Complaints: Several had been received by Dean and Council Members. Concerns were discussed on:
 - a. Wrap on bundles of flour have had some split. Refried Bean boxes have had bad glue and come open.
 - b. A school felt we may have had a bad batch of bread flour, and as there were problems with rising.
 - c. A school reported individual cups of ranch dressing separating.
 - d. Concern about the way that pallets are loaded too high on the trucks, by Keck. Hamburger cases on top of chicken nuggets were another

- example given. Council members are going to watch their own deliveries and report examples to Dean.
- e. Comment made that it is not ideal to have metal lids on shortening. Must watch for metal shavings going into product when you open them.
 - f. Discussed comment sent into Dean on rising costs of products and can commodity dollars go to fuel. That is not an option. Discussion followed on how there are differences in districts and how some want one type of item verses another, based on size and makeup of that district. The council recognizes that schools are looking at costs differently and we may need to look at why we do things the way we do. Discussed Keck's delivery schedule and the fact that Keck has been the only bidder for delivery. Because of this, the council feels we need to continue to look at opportunities for different delivery venues. It was decided that the co-chairs are going to look into scheduling a meeting with Vendors used by our schools to discuss our concerns and ideas. We will look at scheduling a meeting as a council in June.
 - g. Comments have been received about runny peanut butter. This is a government spec'ed item and one we have little control over.
 - h. We have received feedback about the Ham cooked with water. It is not very good, very watery and seeps bad when sliced. We will not be ordering any of this in the future.
3. Commodity Survey: Dean shared the survey with council members. We are required to survey 10% of all Iowa schools every other year. The survey was sent out to 75 school districts. The lower the score the more favorable the product. The survey is available on the Commodity website. The survey was approved and will be sent on to Denver.
 4. Foods Available for 2007: Dean shared the USDA foods available of school year 2007. There are some new items to consider. Monies for these purchases come from our entitlement dollars. For Iowa the majority of our dollars are spent on meats/vegetables/fruits.
 5. 7 year Commodity Purchased History: Dean shared another spreadsheet that lists the 7-year analysis of Commodities ordered. It is listed by truckloads that have been received.
 6. Processor Presentations from today:
 - a. Jennie-O- not interested at this time in anything from Jennie-O. The council decided to look at availability of turkey crumbles from USDA.
 - b. Tyson- Popcorn chicken will be bid this spring. No interest at this time on the Chicketts. Eastside Entrees- No interest at this time in the Philly Steak Sandwich.
 - c. Bosco Sticks- Product is good, people are currently using them and they are available from several vendors. These would be a drain on our cheese and milk, decided to not pursue for now. Pizza was nice product, expensive and concern about having to be cut.
 10. Current Processing: Eastside Entrees, currently using cheese/milk, need to confirm we want to continue to send them and use product. Items are all very popular. Council decided to keep for now.

11. Tabatchnick and Horizon Closeout: Items have all been used from the warehouse, will not be reordering. Items were, peach turnovers, X-Coolers and Smoothies.
12. Bid Items for April: Items that will go out for bid in April will be: Popcorn Chicken, Orange Juice with calcium, Chicken Patty.
13. Egg Mix 10, Mozz. Cheese Block: Item usage is very low, will not be reordering.
14. SNAI dates: Conference will be June 20 and 21 in Des Moines. Members are all encouraged to attend. They are working hard on presenting another great opportunity for learning and seeing what goes on all over the state.
15. Commodity Newsletter: Dean passed out the current issue. They are considering sending it out by the website only. This will save costs from mailing. It was asked to consider if we could attach them to the other notices that go out to schools periodically.
16. Deliveries for 2006-07: Decided to try to stay at 6 deliveries for next year. There is benefit for schools that have smaller storage areas. There are some concerns about timing of deliveries in the cycle. Keck, Inc. is not very consistent in keeping a school at the same spot in a delivery cycle each time. Dean will look into it.
17. Spring Activities/Workshops: Council reviewed all the activities that will be taking place during the next several months. Members were encouraged to look into the Wellness classes and HAACP classes on ICN. There are also several opportunities being offered by SNAI and the State.
18. Commodity Show with SNAI: Suzy explained to new members what we have done with the commodity items at the state conference. Overall that has worked very well for the last 2 years and we have tied the food items to a bingo game. It was decided to do that again this year. A concern was brought up that last year we have several vendors that did not show the commodity item. Dean will, in a letter to all vendors relay the expectation that they are to show the commodity items that day. We have already requested a booth on the floor and will look for bingo prizes from our vendors. Denise Bridges will begin to look for an item to place on each table to identify the vendors. Marlene has the info on the bingo cards and will start work on that for the April meeting. Plans for the show will be finalized at the meeting in April and we will also discuss setting up a meeting with distributors at that time.
19. HAACP Documentation: Dean shared that he had received several questions concerning the vendor letter that we all need for our plans from Keck. He is currently working with them on getting a plan together so that we can receive a vendor letter from them. More information to follow.

There being no further business, Kayla and Marlene moved to adjourn at 12:55 pm. All members approved.

Submitted by:
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